




STATE OF INDIANA
Mike Braun, Governor

Department of Administration
Procurement Division
402 W Washington Street, Room W468
Indianapolis, Indiana 46204

Award Recommendation Letter

Date: June 5, 2025

To: Jennifer Jansen, Procurement Director
Indiana Department of Administration 

From: Lindsey Osborne, Strategic Sourcing Specialist,
Indiana Department of Administration

Subject: Recommendation of Selection for RFP #25-82589, Project CREATE: Inpatient Competency Restoration Services

Based on its evaluation of responses to RFP #25-82589, it is the evaluation team's recommendation that **Indiana Behavioral Innovations, LLC dba Hendricks Behavioral Hospital** and **Indiana Center for Recovery South Bend, LLC** be selected to begin contract negotiations to provide inpatient competency restoration services for the Family and Social Services Administration (FSSA), Division of Mental Health and Addiction (DMHA).

Indiana Behavioral Innovations, LLC dba Hendricks Behavioral Hospital has committed to subcontract 1.02 % of the contract value to Childs Play Fitness , a certified Minority-owned Business (MBE), and 0.13% of the contract value to Geyer Fire, a certified Minority-owned Business (MBE).

Indiana Center for Recovery South Bend has committed to subcontract 8% of the contract value to WellTrans, Inc., a certified Minority-owned Business (MBE), 11% of the contract value to Alvarez Legal LLC, a certified Women-owned Business (WBE), and 3% of the contract value to Veteran Strategies, Inc., a certified Indiana Veteran-Owned Small Business (IVOSB).

The terms of this recommendation are included in this letter.

While there is no guaranteed volume of work within the contemplated contracts the hypothetical estimated contract value utilized in the RFP evaluation process was:

- Indiana Behavioral Innovations, LLC dba Hendricks Behavioral Hospital: \$22,100,000.00
- Indiana Center for Recovery South Bend: \$21,095,425.00

The evaluation team received four (4) proposals from:

1. Indiana Behavioral Innovations, LLC dba Hendricks Behavioral Hospital
2. Indiana Center for Recovery South Bend
3. Valle Vista LLC
4. Wellstone Regional Hospital

The proposals were evaluated by FSSA and IDOA according to the following criteria established in the RFP:

Criteria	Points
1. Adherence to Mandatory Requirements	Pass/Fail
2. Management Assessment/Quality (Business and Technical Proposal)	50
3. Cost (Cost Proposal)	30
4. Buy Indiana	5
5. Minority Business Enterprise Subcontractor Commitment	5 (1 bonus pt. available)
6. Women Business Enterprise Subcontractor Commitment	5 (1 bonus pt. available)
7. Indiana Veteran-Owned Small Business Subcontractor Commitment	5 (1 bonus pt. available)
Total: 100 (103 if bonus awarded)	

The proposals were evaluated according to the process outlined in Section 3.2 (“Evaluation Criteria”) of the RFP. Scoring was completed as follows:

A. Adherence to Requirements

Each proposal was reviewed for responsiveness and adherence to mandatory requirements. All of the Respondents were deemed responsive, as they met the mandatory requirements listed in the RFP.

B. Management Assessment/Quality: Initial Scoring (50 Points)

The four (4) responsive Respondents’ proposals were each evaluated based on their respective Business and Technical Proposals.

These areas were reviewed to assess the Respondent’s ability to serve the State:

Business Proposal (5 points)

- Company Information and Business Proposal
- References

Technical Proposal (45 points)

- SoW Section 1, 3, and 4 -- Introduction, Background, and Provider Qualifications
- SoW Section 5.A, 5.1, 5.2, and 5.3 -- Patient Treatment, Referral, Intake, Treatment
- SoW Section 5.3.1, 5.3.2, 5.3.4, and 5.3.5 -- Psychiatric and Mental Health Treatment, Routine Management of Medical Conditions & Emergency Care Obligations, Competency Restoration Legal Services, and Daily Living
- SoW Section 5.4 -- Discharge
- SoW Section 6 -- Key Staff
- SoW Section 8 and 9 -- Notification and Reporting, and Interpretation and Accessibility Requirements
- SoW Section 10, 11, and 12 -- Performance Expectations, Corrective Action, and Contract Completion and Closeout

The evaluation team’s Round 1 scoring is based on a review of the Respondent’s proposed approach to each section of the Business Proposal and Technical Proposal. The initial results of the Management Assessment/Quality Evaluation are shown below:

Table 1: Management Assessment/Quality Scores - Round 1

Respondent	MAQ Score 50 pts.
Indiana Behavioral Innovations, LLC dba Hendricks Behavioral Hospital	50.00
Indiana Center for Recovery South Bend	43.75
Valle Vista LLC	46.50
Wellstone Regional Hospital	25.75

C. Cost Proposal (30 Points)

Price points were awarded on the Respondents' Costs as follows:

Score = {

If Respondent's Cost amount is lowest among all Respondents, then score is 30.00 points.

If Respondent's Cost amount is NOT lowest among all Respondents, then score is:

$$\frac{30.00 * (\text{Lowest Respondent's Cost Amount})}{(\text{Respondent's Cost Amount})}$$

The cost scoring as a result of the Respondents' cost proposals is as follows:

Table 2: Cost Scores - Round 1

Respondent	Cost Score 30 pts.
Indiana Behavioral Innovations, LLC dba Hendricks Behavioral Hospital	28.28
Indiana Center for Recovery South Bend	30.00
Valle Vista LLC	28.56
Wellstone Regional Hospital	28.29

D. First Round Total Scores and Shortlisting

The combined Round 1 MAQ and Cost scores from the initial evaluations are listed below.

Table 3: Total Scores - Round 1

Respondent	Total Score 80 pts.
Indiana Behavioral Innovations, LLC dba Hendricks Behavioral Hospital	78.28
Indiana Center for Recovery South Bend	73.75
Valle Vista LLC	75.06
Wellstone Regional Hospital	54.04

Taking into account the natural break between the third and fourth place Respondents, the evaluation team elected to short list the top three Respondents at this time.

The evaluation team elected to forgo oral presentations. Additionally, the evaluation team issued clarification questions and a request for Best and Final Offers (BAFOs) to the shortlisted Respondents.

E. Post Clarifications, Oral Presentations and BAFO Evaluations

The Respondents' cost scores were updated based on their BAFOs. The Respondents' MAQ scores were reviewed based on the responses to the clarification questions. The scores for the Respondents after the clarification questions and BAFOs were as follows:

Table 4: Post-BAFOs - Evaluation Scores - Round 2

Respondent	MAQ Score (50)	Cost Score (30)	Total Score (80)
Indiana Behavioral Innovations, LLC dba Hendricks Behavioral Hospital	50.00	28.64	78.64
Indiana Center for Recovery South Bend	39.00	30.00	69.00
Valle Vista LLC	46.50	28.07	74.57

F. IDOA Scoring

IDOA scored the Respondents in the following areas: MBE Subcontractor Commitment (5 points + 1 available bonus point), WBE Subcontractor Commitment (5 points + 1 available bonus point), IVOSB Subcontractor Commitment (5 points + 1 available bonus point), and Buy Indiana Commitment (5 points) using the criteria outlined in the RFP. When necessary, IDOA clarifies certain MBE/WBE/IVOSB information with Respondents. Once the final MBE/WBE/IVOSB forms were received from the Respondents, the total scores out of 103 possible points were tabulated and are as follows:

Table 5: Final Evaluation Scores

Respondent	MAQ Score	Cost Score	MBE*	WBE*	IVOSB*	Buy Indiana	Total Score
Points Possible	50	30	5 (+1 bonus pt.)	5 (+1 bonus pt.)	5 (+1 bonus pt.)	5	100 (+3 bonus pts.)
Indiana Behavioral Innovations, LLC dba Hendricks Behavioral Hospital	50.00	28.64	0.63	-1.00	-1.00	5.00	82.26
Indiana Center for Recovery South Bend	39.00	30.00	5.00	5.00	5.00	5.00	89.00
Valle Vista LLC	46.50	28.07	-1.00	-1.00	-1.00	0.00	71.57

* See Sections 3.2.5, 3.2.6, and 3.2.7 of the RFP for information on available MBE/WBE/IVOSB bonus points.

Award Summary

The term of the contracts shall be for a period of three (3) years. There may be three (3) one-year renewals for a total of six (6) years at the State's option. There is no guaranteed volume of services contemplated by these contracts.